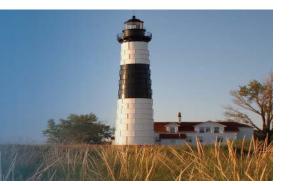
# JUNIOR CAPITAL SOLUTIONS FOR SPONSOR-LED OPPORTUNITIES



PNC Erieview Capital provides a flexible combination of minority equity and mezzanine solutions to finance leveraged buyouts, recapitalizations and growth opportunities.

#### **INVESTMENT FOCUS**

Since our inception in 1979, we have actively invested junior capital in over 260 middle-market platform companies alongside more than 75 private equity sponsors across a wide range of industries. We are currently investing out of a \$750 million commitment and managing existing subordinated debt and minority equity investments in approximately 40 portfolio companies.

- Buyouts and recapitalizations
- Investment size of \$5 million to \$50 million
- Enterprise values typically above \$20 million to \$250 million
- EBITDA typically \$5 million and greater
- · Focus on companies in North America
- Flexible capital providing common equity, preferred equity, subordinated debt or a combination

# **RELATIONSHIP APPROACH**

At PNC Erieview Capital, we always strive to turn new business opportunities into long-term relationships with sponsors that span many years and multiple transactions.

- Whether we invest subordinated debt or equity, we have an "equity-oriented" mentality that aligns our interests with those of the sponsor.
- We provide tremendous value beyond deal financing by leveraging our experience and industry relationships to provide unique insights and introductions that are appreciated by sponsors from pre-closing through exit.
- We always conduct ourselves in an ethical manner and have built a reputation for "doing the right thing" through all business cycles and being supportive in both good times and bad.
- We have earned credibility with other senior debt, mezzanine and equity providers through our extensive experience and past interactions.

# **TEAM CONTINUITY AND EXPERIENCE**

The PNC Erieview Capital team has worked together for an average of more than 15 years and offers a combined 200 years of experience in middle-market, sponsor-led transactions. This consistency and long tenure has fostered solid relationships with sponsors and a wide range of industry-specific contacts.

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# **CONTACT US**





# REPRESENTATIVE INVESTMENTS

PNC Erieview Capital currently manages a portfolio of approximately 40 investments.



Packaging Products

Graham Partners

Equity Co-investment



Healthcare Services

Bow River Capital

Equity Co-investment



Healthcare Services

**BPOC** 

Equity Co-investment



Benefits Software

BPOC and Five Arrows Capital Partners

> Equity Co-investment



Automotive Aftermarket

Century Park
Capital Partners

Equity Co-investment



Specialty Distribution

> Harbour Group

Subordinated Debt & Equity Co-investment



Specialty Manufacturing

ShoreView Industries

Subordinated Debt & Equity Co-investment



Facility Services

Eagle Merchant Partners

Subordinated Debt & Equity Co-investment



Filtration Products

Madison Industries

Subordinated Debt & Equity Co-investment



Outsourced Services

Nonantum Capital
Partners

Equity Co-investment



Revenue Cycle Management

> Clearview Capital

Subordinated Debt & Equity Co-investment



Healthcare Services

**BPOC** 

Equity Co-investment



Specialty Distribution

> Colville Capital

Subordinated Debt & Equity Co-investment



Specialty Manufacturing

Astor Place Holdings

Subordinated Debt & Equity Co-investment



Human Resources Software

> Primus Capital

Subordinated Debt & Equity Co-investment

# SPARUS

Outsourced Services

Ridgemont Equity Partners

Subordinated Debt & Equity Co-investment



Specialty Distribution

Sequel Holdings

Subordinated Debt & Equity Co-investment



Specialty Manufacturing

> Mason Wells

Subordinated Debt & Equity Co-investment



Specialty Distribution

Owner Resource Group

Subordinated Debt & Equity Co-investment



Veterinary Services

Align Capital Partners

> Subordinated Debt



