Junior capital solutions for sponsor-led opportunities



PNC Erieview Capital provides a flexible combination of minority equity and mezzanine solutions to finance leveraged buyouts, recapitalizations and growth opportunities.

Relationship Approach

At PNC Erieview Capital, we always strive to turn new business opportunities into long-term relationships with sponsors that span many years and multiple transactions.

- Whether we invest subordinated debt or equity, we have an "equity-oriented" mentality that aligns our interests with those of the sponsor.
- We provide tremendous value beyond deal financing by leveraging our experience and industry relationships to provide unique insights and introductions that are appreciated by sponsors from pre-closing through exit.
- We always conduct ourselves in an ethical manner and have built a reputation for "doing the right thing" through all business cycles and being supportive in both good times and bad.
- We have earned credibility with other senior debt, mezzanine and equity providers through our extensive experience and past interactions.

Team Continuity and Experience

The PNC Erieview Capital team has worked together for an average of more than 15 years and offers a combined 200 years of experience in middle-market, sponsor-led transactions. This consistency and long tenure has fostered solid relationships with sponsors and a wide range of industry-specific contacts.

Ed Pentecost

Managing Director & President

Eric Morgan

Managing Director

Jason Cornacchione Principal

Bill Boyer Director

Associate

Elizabeth Barna

Steve Pattison Managing Director

Carli Forsythe Principal

David Sands Director

Xander Farnbach Associate

Nick Russo **Managing Director**

Steve Weigand Principal

Braeden Quast Senior Associate

Nate Kelsay Associate

Investment Focus

Since our inception in 1979, we have actively invested junior capital in over 285 middle-market platform companies alongside more than 75 private equity sponsors across a wide range of industries. We are currently investing out of a \$750 million commitment and managing existing subordinated debt and minority equity investments in approximately 50 portfolio companies.

- Buyouts and recapitalizations
- Investment size of \$5 million to \$65 million
- · Enterprise values typically above \$20 million
- EBITDA typically \$5 million and
- Focus on companies in North
- Flexible capital providing common equity, preferred equity, subordinated debt or a combination





Representative Investments

PNC Erieview Capital currently manages a portfolio of approximately 50 investments.



Healthcare Services

Bow River Capital



Water Management Services

> DFW Capital **Partners**



Outsourced Services

> BharCap **Partners**



Benefits Software

BPOC and Five Arrows Capital Partners



Facility Services

Ridgemont Equity **Partners**



Facility Services

Eagle Merchant **Partners**



Outsourced Services

Nonantum Capital **Partners**



Revenue Cycle Management

> Clearview Capital



Architecture Services

Providus Capital **Partners**



Healthcare Services

Ridgemont Equity Partners and BPOC



Specialty Distribution

> Colville Capital



Waste / Recycling Solutions

Ridgemont Equity Partners



Outsourced Services

> Graham **Partners**



Specialty Distribution

Owner Resource Group



Software and Services

> Primus Capital



Residential HVAC Services **Grove Mountain**

Partners



Specialty Manufacturing

> Mason Wells



Cybersecurity **Solutions**

WestView Capital **Partners**



Veterinary Services

Align Capital **Partners**



Commercial Landscaping

> Plexus Capital

Lets build your brilliant



Contact Us

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