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PNC ERIEVIEW CAPITAL INVESTS IN INDUSTRIAL LIGHTING PRODUCTS



Specialty Manufacturing

Sponsored by



HARBOUR GROUP

Subordinated Debt &
Equity Co-investment

Acquisition Financing

PNC Erievue Capital recently completed an investment in Industrial Lighting Products ("ILP" or the "Company") in connection with Harbour Group's acquisition of the Company in partnership with management. PNC Erievue Capital provided subordinated debt and an equity co-investment in the transaction.

About Industrial Lighting Products

ILP is an innovative manufacturer of energy-efficient luminaries and retrofit solutions with over 14 years of experience supporting builders and retrofitters with green building initiatives. The Company has developed a wide range of LED products to support commercial, industrial, and outdoor applications focused on energy and maintenance savings. New products like the UFO parking garage fixture and the LANCE retrofit kits demonstrate ILP's ability to deliver performance and value with exceptional aesthetics. ILP is headquartered in Sanford, Florida and has an additional facility in Reno, Nevada.

About PNC Erievue Capital

PNC Erievue Capital is a Cleveland, Ohio-based investment firm that is currently investing out of a \$600 million commitment and managing existing subordinated debt and minority equity investments in approximately 40 platform companies. With a history dating back to 1979, PNC Erievue Capital has completed 225 platform investments, including 195 with middle market private equity sponsors.

PNC Erievue Capital seeks to invest between \$5 million and \$40 million of subordinated debt and/or equity co-investment per transaction to finance leveraged buyouts, recapitalizations, and growth opportunities in a wide range of industries.