



Sale of Arrow Tru-Line Makes Four Exits in 12 Months for Long Point

Long Point Capital is pleased to announce it has sold its investment in Arrow Tru-Line Inc. to an affiliate of Sun Capital Partners. This is the fourth exit for Long Point in the past twelve months generating a cumulative return of more than 3x on those investments.

Arrow Tru-Line is the leading independent manufacturer and supplier of critical hardware components for the U.S. sectional overhead door market. The Company sells to OEMs, dealers, and distributors. The Archbold, Ohio-based Company currently operates two plants and four distribution centers in the U.S. and Canada.

Dave Shaffer, Arrow's retiring Chairman said: "Long Point was an outstanding partner for Arrow-Tru Line. They supported us through the very difficult economic downturn and our management team always felt they had our backs. They helped us with strategic and operational decisions that helped us grow our business in a common sense, practical way. I'd highly recommend Long Point to entrepreneurs and management teams interested in a private equity investor."

Gerry Boylan, Managing Director at Long Point, added, "We have enjoyed working closely with the Arrow team during our tenure. We're proud of being part of the growth record of Arrow, including successfully navigating through a historically deep recession. Arrow grew its business by providing industry leading quality products and service to its customers and expansion of its distribution centers and products.

The resulting return to Long Point's investors from the sale marks another successful exit for Long Point."

If you have questions about this transaction, please contact Gerry Boylan gboylan@lpcfund.com, Ira Starr istarr@lpcfund.com or Eric Von Stroh evonstroh@lpc.com.

Long Point Capital based in New York and Michigan, invests in outstanding founder, family, and management-owned companies with highly capable management teams and strong growth prospects. We provide significant up-front liquidity and ongoing ownership to company owners who want to partner with us to continue to grow the value of the business. We focus on lower middle market businesses with EBITDA between \$5 million and \$50 million with defensible market, customer and product positions, solid long-term industry fundamentals, and a history of stable earnings. We have invested in a diverse portfolio of manufacturing, service, and distribution companies in a broad range of industries. We are currently investing from Long Point Capital Fund III with \$240 million of capital and a strong group of limited partners who will provide additional capital where required. For more information please visit Long Point Capital's web site www.longpointcapital.com