

Experience Matters.

Seasoned lenders. Innovative solutions.



As your team seeks to build a successful software company, having a capital provider that is familiar with your investment needs is paramount.

The Technology Finance Group at PNC Business Credit is a dependable lender that offers deep sector knowledge and reliable deal execution, both domestically and internationally.

We offer flexible debt solutions for sponsor-backed technology companies with recurring revenue streams.

Criteria

- Leverage is based on market position, defensibility of value proposition, key performance indicators and loan-to-value
- ARR: \$15M to \$200M+
- Path to Profitability or EBITDA+

Primary sectors

- ERP
- Vertical Software
- Infrastructure & Security
- Supply Chain Software
- Human Capital Management
- CRM & Marketing
- Communication & Collaboration
- Governance, Risk & Compliance
- Business Intelligence & Analytics
- Healthcare IT
- Education Technology
- Payments

Transaction structures

- Balance sheet holds \$10M–\$100M
- Underwritten structures for larger deals
- PNC-only, pro rata, Unitranche and 1L/2L
- Since inception, executed 75+ Uni deals; negotiated intercreditors with 15+ direct lenders
- Supports M&A, growth capital, recapitalizations and refinancings

Let's build your brilliant.



To learn more about how we can help, please contact us to get the deal done.

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The Technology Finance Group at PNC Business Credit

12+

Years Software & SaaS
Lending Experience

260+

Platforms

230+

Portfolio Upsizes

\$14B

Capital Deployed

\$4.7B

























AUM Across Portfolio Companies

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Getting the Deal Done for Technology Companies

The Technology Finance Group at PNC Business Credit has closed 72 transactions in the last 3 years, totaling over \$3.5 billion in financing.

<p>Technology – Data & Analytics</p>  <p>A portfolio company of</p>  <p>Senior Secured Credit Facilities Recapitalization</p>	<p>Technology – Gov Tech</p>  <p>A portfolio company of</p>  <p>\$129,000,000 Senior Secured Credit Facilities General Refinancing</p>	<p>Technology – Vertical Software</p>  <p>A portfolio company of</p>  <p>\$19,000,000 Senior Secured Credit Facilities Acquisition Financing & Working Capital</p>	<p>Technology – Operational</p>  <p>A portfolio company of</p>  <p>\$34,000,000 Senior Secured Credit Facilities Acquisition Financing</p>	<p>Technology – Ed Tech</p>  <p>A portfolio company of</p>  <p>Senior Secured Credit Facilities Acquisition Financing & Working Capital</p>
<p>Technology – Vertical Software</p>  <p>A portfolio company of</p>  <p>\$40,000,000 Senior Secured Revolving Credit Facilities Acquisition Financing</p>	<p>Technology – Vertical Software</p>  <p>A portfolio company of</p>  <p>\$80,000,000 Senior Secured Credit Facilities Acquisition Financing</p>	<p>Technology – Vertical Software</p>  <p>A portfolio company of</p>  <p>Senior Secured Credit Facilities Acquisition Financing</p>	<p>Technology – Vertical Software</p>  <p>A portfolio company of</p>  <p>\$90,000,000 Senior Secured Credit Facilities Acquisition Financing</p>	<p>Technology – Vertical Software</p>  <p>A portfolio company of</p>  <p>Senior Secured Credit Facilities Recapitalization</p>
<p>Technology – Vertical Software</p>  <p>A portfolio company of</p>  <p>Senior Secured Credit Facilities Acquisition Financing</p>	<p>Technology – Data & Analytics</p>  <p>A portfolio company of</p>  <p>\$55,000,000 Senior Secured Credit Facilities Acquisition Financing & Working Capital</p>	<p>Technology – Infrastructure & Security</p>  <p>A portfolio company of</p>  <p>Joint Lead Arranger Senior Secured Credit Facilities General Refinancing</p>	<p>Technology – Infrastructure & Security</p>  <p>A portfolio company of</p>  <p>Senior Secured Credit Facilities Acquisition Financing</p>	<p>Technology – Vertical Software</p>  <p>Built to build.</p> <p>A portfolio company of</p>  <p>Senior Secured Credit Facilities Growth Capital</p>
<p>Technology – Vertical Software</p>  <p>A portfolio company of</p>  <p>\$47,500,000 Senior Secured Credit Facilities Acquisition Financing & Working Capital</p>	<p>Technology – Vertical Software</p>  <p>A portfolio company of</p>  <p>\$33,000,000 Senior Secured Credit Facilities Acquisition Financing</p>	<p>Technology – Enterprise</p>  <p>A portfolio company of</p>  <p>\$80,000,000 Senior Secured Credit Facilities Acquisition Financing</p>	<p>Technology – Vertical Software</p>  <p>A portfolio company of</p>  <p>Senior Secured Credit Facilities Acquisition Financing</p>	<p>Technology – Enterprise</p>  <p>A portfolio company of</p>  <p>Senior Secured Credit Facilities Working Capital</p>
<p>Technology – Ed Tech</p>  <p>A portfolio company of</p>  <p>\$60,000,000 Recurring Revenue Acquisition Financing & Growth Capital</p>	<p>Technology</p>  <p>A portfolio company of</p>  <p>Recapitalization</p>	<p>Technology – CRM & Marketing</p>  <p>A portfolio company of</p>  <p>\$500MM+ Administrative Agent Senior Secured Credit Facilities General Refinancing & Growth Capital</p>	<p>Technology – Vertical Software</p>  <p>A portfolio company of</p>  <p>\$28,000,000 Recurring Revenue Acquisition Financing</p>	<p>Technology – Ed Tech</p>  <p>A portfolio company of</p>  <p>Recurring Revenue Acquisition Financing & Working Capital</p>

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