

Customized solutions. Committed relationships. Proven results.



PNC Business Credit has what it takes to get your deal done.

It takes time and commitment to understand your current situation and vision as well as a comprehensive suite of financial products to achieve your goals. Private equity groups, middle market companies and larger corporations rely on our knowledgeable resources and superior execution to solve problems and deliver results. **Contact us to get your deal done.**

A Full Suite of Financing Solutions

PNC Business Credit can help you strengthen, grow and transform your company through identification of the best senior secured finance solution to meet your unique business needs.

Asset-Based Lending

- Senior secured revolving lines of credit against accounts receivable and inventory
- Term loans based on fixed assets to support acquisitions, refinancings, recapitalizations and business transformations

Cash Flow Finance

- Flexible solutions through Steel City Capital Funding, PNC Business Credit's cash flow lending division
- Cash flow term loans advanced in conjunction with asset-based revolving lines of credit
- First out or priority cash flow revolvers and term loans as part of a unitranche structure with a third-party direct lender

Channel Finance

- Creative financing solutions for technology vendors and their channel partners in a strategic, go-to-market collaboration with WeFi Technology

Retail Finance

- Flexible capital solutions for retailers across a wide variety of industries and formats
- Customized solutions for business transformations and retailers' evolving business models

Technology Finance

- Recurring revenue loans for private equity-backed enterprise software and technology-enabled companies
- PNC-only, club bank deals and first out debt as part of broader unitranche structures
- Ability to execute transactions of varying sizes across multiple jurisdictions

Additional Financing Solutions

- A/R Securitizations
- Cross-Border & International Financing
- Sponsor Solutions & Fund Finance
- Structured Equipment Finance Solutions

PNC Business Credit

3,000+ Deals

Last 20 Years

\$70B+

Commitments Under Management

750+

Sponsor Relationships

Top 4

Middle Market Asset-Based Bookrunner¹

PNC Bank²

\$560B


















Assets

\$427B

Deposits

Our results are better because our approach is better.

Asset-Based Revolvers & Term Loans

<p>Manufacturing</p>  <p>A portfolio company of</p>  <p>TRUELINK CAPITAL</p> <p>\$75,000,000 Revolver Acquisition Financing</p>	<p>Energy Services</p>  <p>\$300,000,000 Revolver General Refinancing</p>	<p>Distribution</p>  <p>A portfolio company of</p>  <p>Chiltern Capital</p> <p>Revolver & Term Loan General Refinancing</p>	<p>Manufacturing</p>  <p>A portfolio company of</p>  <p>FORTRESS</p> <p>Revolver Acquisition Financing</p>	<p>Manufacturing</p>  <p>\$150,000,000 Revolver General Refinancing</p>
<p>Business Services</p>  <p>A portfolio company of</p>  <p>WESTBRIDGE FINANCIAL</p> <p>\$28,500,000 Revolver & Term Loan Acquisition Financing</p>	<p>Manufacturing</p>  <p>A portfolio company of</p>  <p>THE BLACK PHOENIX GROUP</p> <p>\$32,000,000 Revolver & Term Loan Acquisition Financing</p>	<p>Distribution</p>  <p>S.P. RICHARDS CO.</p> <p>\$200,000,000 Revolver General Refinancing</p>	<p>Industrials</p>  <p>A portfolio company of</p>  <p>SNOW PEAK CAPITAL</p> <p>Revolver & Term Loan Acquisition Financing</p>	<p>Manufacturing / Consumer</p>  <p>Parent company of Gear for Sports, Knights Apparel, and Champion Teamwear</p> <p>A portfolio company of</p>  <p>AMES WATSON</p> <p>\$175,000,000 Revolver Acquisition Financing & Working Capital</p>



Cash Flow Finance

<p>Healthcare</p>  <p>A portfolio company of</p>  <p>ROCKBRIDGE GROWTH EQUITY</p> <p>\$115,000,000 First Out Structure Revolver & Term Loan General Refinancing</p>	<p>Distribution</p>  <p>A portfolio company of</p>  <p>STELLIX CAPITAL MANAGEMENT</p> <p>\$90,000,000 First Out Structure - Revolver & Term Loan Recapitalization & General Refinancing</p>
<p>Business Services</p>  <p>A portfolio company of</p>  <p>RIVEAN CAPITAL</p> <p>\$53,500,000 Super Senior Revolver & Term Loan Acquisition Financing</p>	<p>Technology</p>  <p>Institutional Investors</p>  <p>ELDRIDGE ADVISORS BDT&MSD TEMASEK VISTA</p> <p>\$175,000,000 First Out Structure - Revolver Acquisition Financing</p>

Technology Finance

<p>Technology - Ed Tech</p>  <p>A portfolio company of</p>  <p>FP FRANCISCO PARTNERS</p> <p>Senior Secured Credit Facilities Acquisition Financing & Working Capital</p>	<p>Technology - Vertical Software</p>  <p>A portfolio company of</p>  <p>IEQT</p> <p>\$40,000,000 Senior Secured Revolving Credit Facilities Acquisition Financing</p>
<p>Technology - CRM & Marketing</p>  <p>A portfolio company of</p>  <p>PERMIRA</p> <p>\$500MM+ Administrative Agent Senior Secured Credit Facilities General Refinancing & Growth Capital</p>	<p>Technology - Enterprise</p>  <p>A portfolio company of</p>  <p>CVC CAPITAL PARTNERS</p> <p>\$80,000,000 Senior Secured Credit Facilities Acquisition Financing</p>

Channel Finance

<p>Technology</p>  <p>\$25,000,000 Channel Finance & Revolver General Refinancing</p>
<p>Technology</p>  <p>\$85,000,000 Channel & Revolver General Financing</p>

1 Loan Pricing Corporation (LPC) as of 12/31/24.

2 As of 12/31/24.

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