



Get to know  
PNC Equipment Finance  
**Helping you  
be fully equipped  
for brilliance**

[pnc.com/ef](https://pnc.com/ef)

 **PNC BANK**

BRILLIANTLY BORING SINCE 1865™



**Instead of just providing capital, what if your financial institution acted more like a strategic advisor and also shared ideas and solutions to help your company grow?**

At PNC, that's how we operate. We start by understanding your goals and then work to deliver smart, calculated solutions customized for your business. You get to spend more time on growing your business and less time worrying about how you're going to make it happen.

## **Industry Experience**

PNC's dedicated team of Equipment Finance Specialists has a comprehensive understanding of equipment, from purchase to remarketing.

### **Our deep vertical market experience includes:**

- Commercial, Mid-Sized and Large Corporate Clients
- Aviation Finance
- Canadian Finance
- Vendor Finance

## **It Starts with Our Relationship-Based Approach**

Successful business owners know the types of tools they need to grow their business. They also know what projects need to be completed to position the company for success. Your Equipment Finance Specialist will invest the time in getting to know you and your business, discussing the things that matter to you.

- **Are you looking to finance** a capital equipment purchase or an IT project?
- **Do you need a financing advisor** for your customers so they can purchase your product, which allows you to grow?
- **Is your company ready to purchase** a corporate aircraft that needs financing?

As one of the largest bank-owned equipment finance companies in the U.S., PNC Equipment Finance has a solution.

**4th**

**Largest**

bank-owned equipment  
finance company

**\$18+**

**Billion**

assets under  
management<sup>1</sup>

**\$5.6**

**Billion**

in aircraft loans over  
the past 5 years and  
40+ dedicated specialists

**10+**

**Years**

average length  
of our vendor  
relationships



# We Keep It Simple — Our Process

Seamless execution from start to finish

## Real Solutions

### Commercial and Corporate Banking Clients

Our direct lending capabilities allow us to provide leases and loans structured to finance your equipment-acquisition or project-funding needs.

### Specialty Finance Segments

Whether you are looking to finance a corporate aircraft or assets for your business in Canada, we have dedicated teams that know your business.

### Vendor Finance

Our philosophy is simple — build sustainable revenue streams that result in long-term relationships through sales-aid financing programs for our vendor partners.

## Why You Should Finance

### Stay Current with Equipment, Avoid Technology Obsolescence and Grow Your Business

Equipment financing from PNC allows you to obtain the equipment you need to increase productivity, improve service levels, attract and retain customers and employees, and minimize the risk of obsolescence.

### Improve Cash Flow and Ease Budget Constraints

PNC Equipment Finance offers financing solutions to help you obtain the equipment you need now while minimizing the impact on your monthly and annual cash flow.

### Tailored Solutions That Make Sense

Our full array of lending products allows us to structure a solution that works for you.

### We Know Your Business

There are a lot of things to consider when it comes to your capital equipment needs — today, tomorrow and in the future. Our experienced team of specialists will listen to your needs and help provide options you can select for your business needs.

## It starts with our relationship-based approach

Your Equipment Finance Specialist takes time to understand your business goals.

## Real solutions

PNC's diverse group of product offerings and experience allow us to provide a solution that works for you and your organization.

## Booking process

Our dedicated team of equipment finance employees walks you through the process so you can know what to expect.

## Invoicing and funding

We receive the invoice for the equipment you are acquiring or the project that needs funding and then finalize the documentation and issue payment.



Equipment Delivered — Project Started

## About PNC

PNC Equipment Finance is a member of The PNC Financial Services Group, Inc., one of the largest, best capitalized and best regarded financial services companies in the country with over \$565 billion in assets<sup>1</sup> and more than 55,000 employees. PNC offers solutions to businesses throughout the U.S. with expanded reach in Canada. PNC's Corporate & Institutional Banking is a leading provider of financial services to mid-sized and large corporations and is a provider to more than two-thirds of the Fortune 500. For nearly 160 years, PNC has navigated a steady course while growing in size, sophistication and service.



### Brilliant begins here



For more information on PNC Equipment Finance, contact your Relationship Manager or Equipment Finance Specialist, or visit [pnc.com/ef](https://pnc.com/ef).

<sup>1</sup> As of 9/30/24.

Brilliantly Boring since 1865 is a service mark of The PNC Financial Services Group, Inc.

PNC and PNC Bank are registered marks of The PNC Financial Services Group, Inc. ("PNC").

Aircraft financing is provided by PNC Aviation Finance, a division of PNC Bank.

Lending, leasing and equity products and services, as well as certain other banking products and services, require credit approval.

PNC does not provide legal, tax or accounting advice unless, with respect to tax advice, PNC Bank has entered into a written tax services agreement.

In Canada, PNC Bank Canada Branch, the Canadian branch of PNC Bank, provides bank deposit, treasury management, lending (including asset-based lending) and leasing products and services. Deposits with PNC Bank Canada Branch are not insured by the Canada Deposit Insurance Corporation or by the United States Federal Deposit Insurance.

©2025 The PNC Financial Services Group, Inc. All rights reserved.



BRILLIANTLY BORING SINCE 1865™