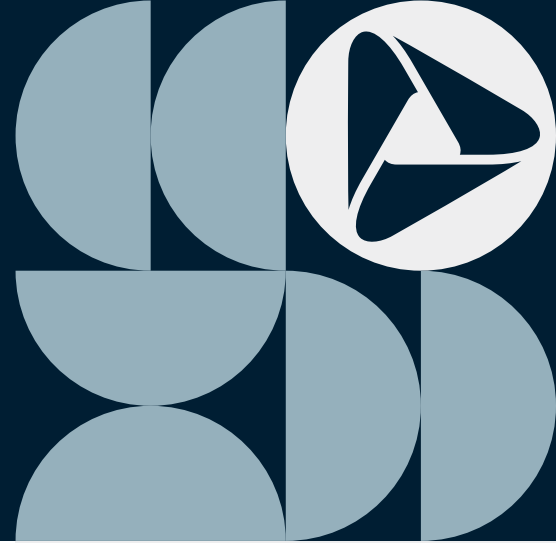


# Industry-Focused Capital and Advisory Solutions



Our Pharmaceuticals & Life Sciences (“PLS”) team works in tandem with in-market Relationship Managers and product specialists to provide clients with dynamic and tailored financing and banking solutions.

## Unique Coverage

- Full access to a team, versed in your industry, that can help you evaluate the strategic landscape and keep you on top of industry trends
- A local relationship team providing the full suite of PNC Bank (“PNC”) products and services right in your backyard

## Sector Knowledge

- **Pharmaceuticals and Biotechnology:** pharmaceuticals, biotechnology, specialty pharmaceuticals, generics
- **Medical Devices, Equipment and Supplies:** medical and surgical devices and products, durable medical equipment, dental products, optical products, diagnostic imaging
- **Pharmaceutical Services and Technologies:** contract research organizations (CROs), contract development and manufacturing organizations (CDMOs), medical and clinical laboratories, data and analytics, diagnostics, life sciences tools and instrumentation
- **Pharmaceutical Supply Chain:** pharmaceutical/medical/surgical/dental supplies and distribution, pharmacy benefit management, retail and specialty pharmacies

## Banking, Capital Markets and Corporate Finance Solutions

### Traditional Banking and Financing

- Treasury Management (Domestic)
- Treasury Management (International)
- Syndicated Loans (Revolving and Term)
- Bilateral Loans (Revolving and Term)
- Equipment Finance
- Supply Chain Finance
- Vendor Finance
- International Trade Services
- Institutional Asset Management
- Escrow Services

### Capital Markets

- Loan Syndications
- Investment Grade Debt Capital Markets<sup>1</sup>
- Leveraged Finance (Term Loan B and High Yield)
- Private Placements<sup>1</sup>
- Bridge Loans
- Receivables Securitization Loans
- Interest Rate Management
- Foreign Exchange Risk Management
- Foreign Exchange Netting

### Corporate Finance

- Liquidity Analysis
- Debt Capacity and Rating Agency Considerations
- Capital Structure and Allocation Analysis
- Company and Industry Analysis

For 160 years, the PNC Financial Services Group, Inc. (PNC) has navigated a steady course while growing in size, sophistication and service. Today, PNC is one of the largest, most highly regarded and well-capitalized financial services companies in the country.

PNC has a significant presence in the Pharmaceuticals & Life Sciences industry, collaborating with leading companies across the country.

**\$38B**

in capital committed to the healthcare industry<sup>2</sup>

**~\$13.5B**

in capital committed to PLS companies<sup>2</sup>

**~750**

PLS clients nationwide<sup>2</sup>

**~76%**

of PLS firms in the *Fortune* 500 are PNC clients<sup>3</sup>

**500**

dedicated PNC Healthcare employees<sup>2</sup>

PNC Credit Ratings <sup>2</sup>			
	Moody's	Standard & Poor's	Fitch
The PNC Financial Services Group, Inc.			
Senior Debt	A3	A-	A
Subordinated Debt	A3	BBB+	A-
Short-Term Deposits	Baa2	BBB-	BBB
PNC Bank, N.A.			
Senior Debt	A2	A	A+
Long-Term Deposits	Aa3	A*	AA-
Short-Term Deposits	P-1	A-1*	F1+

\*S&P does not provide depositor ratings. PNC Bank's long-term issuer rating is A and short-term issuer rating is A-1.

### PNC Awards & Recognition

- Most Trusted Bank, Bankrate (2023)
- U.S. Best Super-Regional Bank, Euromoney Awards for Excellence (2022)
- 100 Most Sustainable Companies, Barron's (2022)
- 100 Best Companies, Seramount (2024)
- Outstanding Community Reinvestment Act rating in every evaluation since the law was enacted in 1977

- Top 50 Employers, *Equal Opportunity Magazine* (2024)
- \$88B Community Benefits Plan 4-year plan that began in Jan. 2022

Modern Healthcare

2024 **BEST IN BUSINESS**

PNC Corporate Profile <sup>2</sup>	
\$555 Billion	Assets
\$411 Billion	Assets Under Management and Administration
\$423 Billion	Deposits
\$56 Billion	Shareholder Equity
~55,000	Employees

Advisory Services



Harris Williams is a global investment bank specializing in M&A and private capital advisory services. The firm has a dedicated Healthcare & Life Sciences Group with experience across a broad range of sectors, including healthcare providers, outsourced provider services, payor and payor services, medical products and devices, healthcare IT, and more.



Solebury Capital is a premier Equity Capital Markets Advisory firm, advising on more than 1,200 successful transactions such as IPOs, marketed follow-ons, block trades, SPACs, convertibles and ATMs, representing more than \$500B in proceeds.




Solebury Strategic Communications provides fully outsourced Investor Relations and Corporate Communication services to public and private companies across all industry sectors.



PNC Healthcare offers a fully integrated suite of industry-focused tools, solutions and advisory services to help healthcare companies maximize working capital, streamline administrative processes, mitigate financial risk and access capital for investment and growth.

Let's build your brilliant.



Find out how our expertise in Pharmaceuticals & Life Sciences can help move your business forward. Contact Rich Brown, Group Head, or visit [pnc.com/pharmalifesciences](https://pnc.com/pharmalifesciences).

1 PNC Capital Markets LLC is a registered broker-dealer and member of FINRA and SIPC. | 2 As of 12/31/24. | 3 As of 6/30/2024.

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Services such as public finance investment banking services, securities underwriting, and securities sales and trading are provided by PNC Capital Markets LLC. Merger and acquisition advisory and related services are provided by Harris Williams LLC, Harris Williams & Co. Ltd, Harris Williams Private Capital Advisory, Ltd. and Harris Williams & Co. Corporate Finance Advisors GmbH. Equity capital markets advisory and related services are provided by Solebury Capital LLC. Investor relations and corporate communications services are provided by Solebury Strategic Communications LLC.

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**Important Investor Information:** Securities, insurance, foreign exchange, and derivative products are:  
**Not FDIC Insured • Not Bank Guaranteed • Not A Deposit • Not Insured By Any Federal Government Agency • May Lose Value**

In Canada, PNC Bank Canada Branch, the Canadian branch of PNC Bank, provides bank deposit, treasury management, lending (including asset-based lending) and leasing products and services. Deposits with PNC Bank Canada Branch are not insured by the Canada Deposit Insurance Corporation or by the United States Federal Deposit Insurance Corporation.

Lending, leasing and equity products and services, as well as certain other banking products and services, require credit approval.

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