

PITTSBURGH - April, 2021

# PNC Mezzanine Capital Announces Investment in ESAM Holding Company

**PNC Mezzanine Capital is pleased to announce its recent investment of subordinated debt and equity to support the merger of ESAM Holding Company ("ESAM"), Bay Computer Associates ("BCA") and Silicon Forest Electronics ("SFE" or "Company"). The combined company, ESAM Holding Company ("EHC"), is a leading manufacturer and designer of complex electrical components and assemblies to a variety of end markets, including medical and aerospace and defense. EHC is a portfolio company of VergePointe Capital ("VergePointe").**

"We are excited to add PNC Mezzanine as a financial partner for EHC given their experience with contract manufacturing and consolidation strategies, as they will be able to scale with the business as we continue our strategy of growth organically and through acquisitions," commented Dave Matheny, CEO/President of EHC.

Scott Roberts, Managing Director at VergePointe, said, "PNC Mezzanine's flexibility when structuring a deal proved valuable to our process. In addition, their ability to provide debt and equity and their responsiveness to our tight timeframe were both critical to a successful transaction. We are excited to partner with them and look forward to leading EHC through its next phase of growth."

## ABOUT ESAM

Founded in 1974 and headquartered in Grants Pass, Oregon, EHC is a value-added supplier of cable and harness sub-assemblies, kitting, and systems integration-box builds to the medical, capital equipment, energy, and aerospace & defense end markets; EHC was acquired by VergePointe in April 2018. For more information relating to EHC, please visit [www.esam.com](http://www.esam.com).

## ABOUT BCA

BCA was founded in 1990 in Cranston, Rhode Island, provides engineering and design services for the industrial, medical, energy, communications, and electronics industries; BCA was acquired by EHC in January 2019. For more information relating to BCA, please visit [www.baycomp.com](http://www.baycomp.com).

## ABOUT SFE

Founded in 1998 and headquartered in Vancouver, WA, SFE provides a broad range of electronic manufacturing services including design support, assembly, inventory management, and testing of electronic assemblies; SFE was acquired by EHC in March 2021. For more information relating to SFE, please visit [www.siliconforestelectronics.com](http://www.siliconforestelectronics.com).

## ABOUT VERGEPOINT CAPITAL

VergePointe is a Lake Oswego, Oregon-based middle-market private equity firm focus primarily on buyouts, family successions, recapitalizations and growth equity transactions in the consumer products and value-added manufacturing and distribution industries in addition to other special opportunities. VergePointe typically invests in companies with \$10MM to \$50MM of revenue and \$1MM to \$10MM of EBITDA in the Western United States. For more information relating to VergePointe visit [www.vergepointe.com/private-equity](http://www.vergepointe.com/private-equity).

## ABOUT PNC MEZZANINE CAPITAL

PNC Mezzanine Capital is a flexible junior capital provider with expertise financing buyouts, recapitalizations and consolidation strategies. PNC MC invests in companies operating in a wide range of industries, but has particular interest in Manufacturing, Value-Added Distribution, Business Services, and Consumer Services. Since 1989, PNC Mezzanine Capital has been a stable, thoughtful junior capital partner for private equity firms, independent sponsors, entrepreneurs and management teams. Our approach is to underwrite the long-term business strategy of our portfolio companies, allowing us to respond constructively to the opportunities and challenges of the changing business environment. As a result, PNC Mezzanine Capital has made 187 investments in 96 portfolio companies in support of 354 transactions. We invest \$10 million to \$50 million in subordinated debt and equity in companies with strong management, proven business models, stable cash flows, and a clear plan for growth. For more information relating to PNC Mezzanine Capital please visit [www.pnc.com/mezzanine](http://www.pnc.com/mezzanine).

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