

PITTSBURGH - October, 2019

PNC Mezzanine Capital Announces Investment in Industrial Valve Sales & Service

PNC Mezzanine Capital is pleased to announce its recent \$23.5 million investment of subordinated debt and equity to complete the acquisition of Industrial Valve Sales & Service (“IVS” or “Company”). PNC Mezzanine Capital, Five Points Capital, and KCM Capital Partners are excited to support experienced industry executive, Jim Richard, and the IVS management team to significantly expand the Company’s service and distribution capabilities throughout the Southeastern United States. PNC MC plans to continue backing the Company’s organic growth initiatives and strategic acquisitions to expand the platform’s geographic territory and service capabilities.

Jim Richard, CEO of IVS, added, “Along with the entire IVS management team, I am pleased to partner with PNC Mezzanine Capital, Five Points Capital and KCM Capital Partners in order to embark upon a focused acquisition strategy in the industrial maintenance space. PNC Mezzanine Capital has proven to be a flexible, thoughtful, and partnership oriented investor during the diligence and closing process for IVS, and given their experience supporting consolidation strategies and ability to continue investing in the business, we look forward to partnering with them moving forward.”

Robert Codol, Managing Director at PNC Mezzanine Capital, added, “We are excited to have the opportunity to partner with Jim Richard, Five Points Capital and KCM Capital Partners to begin a highly actionable organic and acquisitive growth strategy with IVS. We look forward to leveraging our experience investing in the industrial maintenance space to support the talented team at IVS and to serve as a value-added partner in the company’s growth.”

ABOUT INDUSTRIAL VALVE SALES & SERVICE

Founded in Mobile, Alabama in 1974, IVS is a leading provider of mission-critical valve repair services and replacement product sales across the Southeastern U.S. IVS specializes in the ongoing inspection, maintenance, and repair of safety valves for a diversified blue chip customer base comprised mainly of large industrial, power, paper, and energy companies. The Company provides in-shop and field based inspection and repair capabilities along with the sale of new or refurbished valves and related parts. IVS technicians are available 24 hours a day, 365 days a year in order to ensure their customer’s plants remain up and running, and its dedication and customer focus has resulted in loyal and long term relationships for many of its top clients.

ABOUT PNC MEZZANINE CAPITAL

PNC Mezzanine Capital is a flexible junior capital provider with expertise financing buyouts, recapitalizations and consolidation strategies. PNC Mezzanine Capital invests in companies operating in a wide range of industries, but has particular interest in Niche Manufacturing, Value-Added Distribution, Business Services, and Consumer Services. Since 1989, PNC Mezzanine Capital has been a stable, thoughtful junior capital partner for private equity firms, independent sponsors, entrepreneurs, and management teams. PNC Mezzanine Capital’s approach is to underwrite the long-term business strategy of our portfolio companies, allowing us to respond constructively to the opportunities and challenges of the changing business environment. As a result, PNC Mezzanine Capital has made 175 investments in 90 portfolio companies in support of 324 transactions. We invest \$10 million to \$50 million in custom combinations of subordinated debt and equity in companies with strong management, proven business models, stable cash flows, and a clear plan for growth.

For more information on PNC Mezzanine Capital, please visit www.pnc.com/mezzanine or contact Brian Dandrea at brian.dandrea@pncmezzanine.com.

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