

PITTSBURGH – DEC. 31, 2015

# \$11.5 MILLION INVESTMENT OF JUNIOR CAPITAL IN MOLDED DEVICES INC. ANNOUNCED

PNC Mezzanine Capital announced today an \$11.5 million senior subordinated debt and preferred stock investment in support of the recapitalization of Molded Devices Inc. (“MDI”) in conjunction with MDI’s acquisitions of Bates Industries, LLC (“Bates”) and Compass Product Design (“Compass”). MDI is a specialty manufacturer of custom dip molded/dip coated and injection molded parts. The acquisitions of Bates and Compass will allow the combined company to expand its product offering into blow molded components and product design, expand its geographic presence, and diversify its customer base.

## ABOUT PNC MEZZANINE CAPITAL

PNC Mezzanine Capital is focused on financing buyouts, recapitalizations and consolidation strategies for companies in a wide range of industries, including business services, niche manufacturing and value-added distribution. Since 1989, PNC Mezzanine Capital has been a stable, thoughtful mezzanine partner for sponsor groups, entrepreneurs and management teams. Our approach has been to underwrite the long-term business strategy of our portfolio companies allowing us to respond constructively to the opportunities and challenges of the changing business environment. As a result, PNC Mezzanine Capital has made 144 investments in 79 companies, in support of 267 transactions. We seek to invest \$10 million to \$40 million in subordinated debt and equity in companies with strong management teams, proven business models and stable cash flows with a clear avenue for growth.

## ABOUT MDI

Headquartered in Tempe, Ariz. and formed via the combination of 10 acquisitions over the last 17 years, MDI is a specialty manufacturer of custom dip molded/dip coated and injection molded parts. The Company specializes in short run, small batch, custom molded products primarily for U.S.-based OEM customers in industrial, medical and consumer end markets. For more information about MDI, visit the Company’s website at [www.moldeddevices.com](http://www.moldeddevices.com).

## ABOUT BATES

Based in South Glens Falls, N.Y., Bates is a manufacturer of plastic devices and components, all of which have end uses in the medical industry. Bates’ processes include: (i) blow molding small and thin walled products (i.e., flexible PVC balloons and tubes) and (ii) extrusion (specializes in flexible to semi-rigid PVC). For more information about Bates, visit the Company’s website at [www.batesindustries.com](http://www.batesindustries.com).

## ABOUT COMPASS

Based in Pleasanton, Calif., Compass provides design and engineering services related to plastic componentry for a variety of end markets, including medical, consumer, industrial and government. For more information about Compass, visit the Company’s website at [www.compassdesign.com](http://www.compassdesign.com).

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