FINANCING THE ASSETS THAT POWER RESULTS
GET TO KNOW HOW PNC EQUIPMENT FINANCE DELIVERS MORE P. LESS L.

We needed to replace an aging fleet and required fast turnaround on financing to lock in the purchase before prices increased. We were looking for a strong, sizable financial institution that could accommodate the entire need rather than going out to the syndication market. PNC understood our industry and delivered the financing on time.

CFO, St. Louis, Missouri-based agribusiness

CAPEX. It’s not just a budget line item. It’s about your assets and how they maximize productivity. It’s about their life cycle and how to enhance return. It’s about doing more with less and driving to a stronger bottom line.

PNC Equipment Finance can help.

Our extensive knowledge of the assets that power business drives better ROI for companies and boosts sales for vendors. We offer the size and strength you can count on while delivering the flexibility to meet your unique needs.

PNC Equipment Finance professionals offer special expertise in working with a wide variety of industries and businesses of all sizes in the U.S. and Canada including:

- Small, Mid-Sized and Large Corporate clients
- Aviation Finance
- Energy Capital
- Healthcare Finance
- Public and Municipal Finance

We offer a comprehensive set of manufacturer, distributor and reseller finance solutions, including captive and private label programs that can increase your sales and your competitive edge.
WE KNOW YOUR ASSETS.
Our comprehensive asset expertise is built from an understanding of the equipment, from purchase to remarketing. Along with a deeper understanding of your business, this experience offers finance structures with highly competitive residuals to optimize your asset life cycle and enhance ROI.

WE GET IT RIGHT BECAUSE WE DO IT RIGHT.
At PNC Equipment Finance, it’s more than a loan or lease. We make an investment in you. In the assets that drive your success. And that investment begins long before a solution is structured.

For each of the past 10 years, the majority of our business has come from existing clients, evidence that our commitment to their achievement extends past the initial transaction and continues to grow and develop throughout the relationship.

Our collaborative approach engages all functional areas of decision-making upfront, including asset, credit and legal, to deliver on our promises.

WE ARE BUILT TO LAST.
As one of the largest bank-owned equipment finance companies in the U.S., PNC Equipment Finance has the strength and stability businesses and vendors rely on for the long term.

• Approaching $11 billion in assets
• Broad vertical market expertise
• Nearly 30 years offering diversified equipment finance solutions
• Corporate, municipal, government and vendor finance platforms

ABOUT PNC
PNC Equipment Finance is a member of The PNC Financial Services Group, Inc., one of the largest, best capitalized and best regarded financial services companies in the country with more than $300 billion in assets and over 50,000 employees. PNC offers solutions to businesses throughout the U.S. with expanded reach in Canada. For more than 160 years, PNC has navigated a steady course while growing in size, sophistication and service.
With their long-term, thorough understanding of our needs, the PNC Equipment Finance team was able to offer a customized, highly-competitive proposal that met our needs precisely while other financial institutions were still presenting standard contracts.

CEO, international furniture manufacturer
WE ACHIEVE WHEN YOU ACHIEVE

PNC Equipment Finance offers flexibility in structuring solutions and servicing your specific needs. Whether you use the asset in a unique way, have demanding finance requirements or unusual service demands, our deep asset and industry expertise creates customized solutions that enhance flexibility and deliver results. You could say we live outside the box.

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<td>When equipment needs mount, how do you get the most from precious budget dollars? We work with your unique needs and an understanding of how you use assets to keep your company on the leading edge of technology and productivity without breaking the bank.</td>
<td>Maximize tax benefits, preserve capital and improve cash flow. A deep understanding of your assets and your business, along with PNC’s financial strength, deliver creative and competitive financial solutions that help you achieve the maximum return on your investment.</td>
<td>Whether your assets are laptops or aircraft; copiers or barges, managing your needs can be a daunting task. PNC’s proprietary web-based customer tools are designed to help you track, manage and report asset data across your enterprise 24/7, streamlining processes and improving efficiency.</td>
<td>Do you know how much money you could lose at the end of an asset’s life? Learning not just what assets you use, but how you use them, allows our team to create solutions that maximize return on the asset at the end of its life. A customized diversification strategy for loans, capital and operating leases can provide a hedge against technological obsolescence and volatile used equipment markets.</td>
<td>What is one of the easiest ways for a manufacturer, distributor or reseller to drive more sales? Make the product easier to pay for. For nearly three decades, our team has assisted some of the largest asset providers in the world, with creative financing solutions that powered increased sales. Fast, simple and competitive financing for their customers and their assets, customized to their needs. Whether it’s adding our solutions to your arsenal of finance options or creating a genuinely unique captive or private label program, we can help your company’s sales grow.</td>
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READY TO HELP

When you work with PNC Equipment Finance, you gain access to a broad range of financial services and expertise from an institution recognized for excellence. Contact us for more information on how we can help you achieve your goals.