

## PINACLE® TRADE SERVICES

### STREAMLINE YOUR INTERNATIONAL TRADE TRANSACTIONS

Your business is growing in overseas markets, but so is the time and expense of managing the paperwork and the tracking involved with those transactions. To compete in the global marketplace, you need to streamline your transaction and reporting processes. You also want to be able to electronically initiate letters of credit or documentary collections and receive vital information regarding those transactions.

#### PNC DELIVERS

PNC's PINACLE® Trade Services provides an efficient and secure web-based transaction initiation service and reporting system. You can initiate transactions and automate your reporting capabilities for all of your letters of credit, documentary collections and acceptance transactions. You can also easily access information for your trade services online, as PNC processes transactions throughout the day.

#### ADVANTAGES OF PINACLE TRADE SERVICES

PINACLE Trade Services can help to reduce the time and expense involved with paper transactions and mailed activity statement reports. PINACLE Trade Services can also help you:

- Reduce the need to re-key information by maintaining your own database of parties, frequently used clauses and screen input templates.
- Streamline your processes and improve your workflow, cash flow management and reconciliation efficiency.

#### CONTROL ACCESS TO YOUR INFORMATION

Multiple users within your company can simultaneously access transaction information online. However, you control access to your company's information by assigning, limiting or granting access privileges as needed. You can:

- Limit the ability to release transactions to a certain level of management in order to maintain tighter control.
- Choose to receive email alerts when new items arrive in your account or another user approves a transaction from another remote office.

#### EFFICIENTLY MANAGE A VARIETY OF TRADE SERVICES

##### Letter of credit issuance initiation

- Initiate import and standby letter of credit applications through a user-friendly data entry format. Drop-down boxes provide choices for many fields, helping eliminate any confusion about the type of information that is required.
- Receive prompts from the system for any missing information before you are allowed to continue.
- Save the transaction and then release it to PNC for processing.
- Save and store model templates and database records for repetitive use to expedite your data input.

##### Direct export collection initiation

- Initiate direct export collections as easily as letters of credit.
- Receive prompts from the system as you navigate various input screens and fill in the required information.
- Print the collection instructions and draft directly from your printer.
- Attach the collection instructions sheet and draft to the documents, and send to the collecting bank for your buyer's account.
- Release the collection, and PNC will automatically be notified of your collection initiation and track your direct export collection to expedite the receipt of payment.

### Letter of credit and export collection amendment initiation

- Initiate amendments for any previously processed letter of credit or export collection.
- Simply pull up the item you wish to amend, make the change(s) to it, save the transaction and release to PNC for processing.

### Export letters of credit — automatic advisement and reporting

- Review full detail of incoming export letters of credit to your account almost instantaneously, depending on the method of delivery chosen by the buyer's bank.
- Prepare shipping documents immediately.
- Easily track the status of your documents until payment is received.

### Acceptance reporting

- Receive reports on your outstanding acceptances and maturity dates, so you can better anticipate and manage your cash flow needs (if you finance any of your shipments under acceptance terms).

### Import collections — import documentary collection reporting

- Receive reporting details for each incoming collection as it is received and processed by PNC (if you utilize import collections in your overseas purchases and payments).

### Discrepancy processing

- Receive immediate notification, via special resolution message screen, of discrepant documents presented under your letter of credit.
- Indicate how you would like PNC to handle the documents and payment instructions, and we'll act upon your instructions immediately.

### Management reports and documents

- Access a wide variety of reports that include every transaction processed through PNC on your behalf.
- Create your own customized reports and have them automatically generated periodically based on your specifications.
- View and print reports, track the status of an application, and follow the payment history of a transaction.
- Download files to your PC for all of your letters of credit, documentary collections and acceptances, enhancing your internal analysis and decision-making processes.

### Online correspondence and statements

- Easily view and print, in your office, all bank documents that you normally receive via U.S. mail or courier.
- Receive documentation for all transactions processed by PNC, such as cover letters, SWIFT messages, debit and credit advices, and payment notices.

## WORKING WITH PNC

The U.S. Department of Commerce has awarded PNC the Presidential "E" Award for excellence in export service.



### READY TO HELP

At PNC, we combine a wider range of financial resources with a deeper understanding of your business to help you achieve your goals. To learn more about how we can bring ideas, insight and solutions to you, please contact your Treasury Management Officer or visit [pnc.com/international](https://pnc.com/international).

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