PNC Real Estate is a leading provider of banking, financing and servicing solutions for commercial real estate clients across the country. Our comprehensive array of capabilities includes acquisition, construction and permanent financing for public and private developers and investors; agency financing for multifamily and seniors housing properties; and debt and equity capital for the affordable housing industry. And, through Midland Loan Services, we provide third-party loan servicing, asset management and technology solutions.

REAL ESTATE BANKING – Bank lending for the acquisition, development, interim and permanent financing of commercial real estate

AGENCY FINANCE – Financing through Fannie Mae DUS®, Freddie Mac Optigo® and FHA programs for market rate and affordable multifamily property types and seniors housing accompanied by construction and bridge debt financing

TAX CREDIT SOLUTIONS – Capital options that integrate equity and debt solutions for tax credit and affordable housing preservation projects

PNC Bank invests in, sponsors, and syndicates funds investing in LIHTC, NMTC, HTC and affordable housing preservation projects

MIDLAND LOAN SERVICES – Third-party loan servicing, asset management and technology solutions for commercial real estate finance companies

Our financial services and real estate industry expertise enables us to offer a full array of customized options that span the life of each transaction while providing a comprehensive spectrum of banking products. That includes cash management, interest rate risk management, capital markets solutions, foreign exchange and personal wealth management. All available through a single source.

NATIONWIDE EXPERTISE

We have more than 1,000 experienced real estate professionals in 30 office locations across the country to serve you.

- Little Rock, AR
- Calabasas, CA
- Los Angeles, CA
- Newport Beach, CA
- San Diego, CA
- San Francisco, CA
- Denver, CO
- Washington, DC
- Boca Raton, FL
- Atlanta, GA
- Chicago, IL
- Indianapolis, IN
- Overland Park, KS
- Louisville, KY
- Boston, MA
- Baltimore, MD
- Grand Rapids, MI
- Troy, MI
- Charlotte, NC
- East Brunswick, NJ
- New York City, NY
- Cincinnati, OH
- Cleveland, OH
- Columbus, OH
- Portland, OR
- Philadelphia, PA
- Pittsburgh, PA
- Beaufort, SC
- Dallas, TX
- Houston, TX

YOUR SOURCE FOR COMMERCIAL REAL ESTATE CAPITAL

- Approximately $38.1 billion in commercial real estate outstandings
- $17.9 billion of new real estate capital provided in 2019
- More than $10 billion in debt syndications in 2019
- More than $918 million in equity syndications in 2019

pnc.com/realestate
BREADTH AND DEPTH OF CAPITAL SOLUTIONS

| Predevelopment, Interim, Permanent, Construction | • | • | | • | |
| Fannie Mae | • | • | • | • | • |
| Freddie Mac | • | • | • | • | • |
| FHA | • | • | • | • | • |
| LIHTC | • | • | • | • | • |
| HTC | • | • | • | • | • |
| NMTC | • | • | • | • | • |
| Syndications, Cash and Risk Management, Foreign Exchange | • | • | • | • | • |

MIDLAND LOAN SERVICES: A PREMIER COMMERCIAL LOAN SERVICER AND ASSET MANAGER

- Servicing Portfolio: $646.8 billion outstanding principal balances
- Special Servicing Portfolio: $216.2 billion
- Market-leading Enterprise® Loan Management Technology System

A RECOGNIZED INDUSTRY LEADER, PART OF THE PNC FINANCIAL SERVICES GROUP, INC.

- Largest syndicator of affordable rental housing in the country (National Multifamily Housing Council, 2020, Top 10 Syndicators for Affordable Housing)
- #7 in the number of syndicated deals in the U.S. primary real estate loan market
- More than $11.9 billion of tax credit and affordable housing preservation equity under management for active investments in 2019
- Largest U.S. third-party commercial loan servicer with $631.9 billion in total loans serviced
- Second largest U.S. Commercial Mortgage-Backed Securities (CMBS) primary and master servicer with a $218.3 billion portfolio
- Largest U.S. named special servicer
- Largest primary and master servicer of Fannie Mae; second largest primary and master servicer of Freddie Mac, FHA and Ginnie Mae
- One of the largest banks in the United States based on deposits and branches, with $410 billion in assets

©2020 The PNC Financial Services Group, Inc. All rights reserved.
PNC.com/realestate