PNC Real Estate is a leading provider of banking, financing and servicing solutions for commercial real estate clients across the country. Our comprehensive array of capabilities includes acquisition, construction and permanent financing for public and private developers and investors; agency financing for multifamily and seniors housing properties; and debt and equity capital for the affordable housing industry. And, through Midland Loan Services, we provide third-party loan servicing, asset management and technology solutions.

REAL ESTATE BANKING – Bank lending for the acquisition, development, interim and permanent financing of commercial real estate

AGENCY LENDING – Financing through Fannie Mae DUS®, Freddie Mac and FHA programs for market rate and affordable multifamily property types and seniors housing accompanied by construction and bridge debt financing

TAX CREDIT CAPITAL – Capital options that integrate Low Income Housing Tax Credit (LIHTC) equity and debt solutions for construction and rehabilitation of affordable housing as well as acquisition for the preservation of affordable housing

PNC Bank is also a sponsor of syndicated funds for LIHTC investors and offers Historic and New Market Tax Credits equity for a wide range of property types.

MIDLAND LOAN SERVICES – Third-party loan servicing, asset management and technology solutions for commercial real estate finance companies

Our financial services and real estate industry expertise enables us to offer a full array of customized options that span the life of each transaction while providing a comprehensive spectrum of banking products. That includes cash management, interest rate risk management, capital markets solutions, foreign exchange, personal wealth management and institutional investments. All available through a single source.

NATIONWIDE EXPERTISE

We have experienced real estate professionals and office locations across the country to serve you.

1. Approximately $38.8 billion in commercial real estate outstandings
2. $16 billion of new real estate capital provided in 2017
3. $10 billion in debt syndications (Loan Pricing Corporation, 2017)
4. $722.9 million in equity syndications in 2017

YOUR SOURCE FOR COMMERCIAL REAL ESTATE CAPITAL

- Little Rock, AR
- Calabasas, CA
- Los Angeles, CA
- San Diego, CA
- San Francisco, CA
- Washington, DC
- Lewes, DE
- Wilmington, DE
- Boca Raton, FL
- Atlanta, GA
- Chicago, IL
- Indianapolis, IN
- Overland Park, KS
- Louisville, KY
- Boston, MA
- Baltimore, MD
- Grand Rapids, MI
- Troy, MI
- St. Louis, MO
- Charlotte, NC
- Raleigh, NC
- East Brunswick, NJ
- New York City, NY
- Cincinnati, OH
- Cleveland, OH
- Columbus, OH
- Portland, OR
- Philadelphia, PA
- Pittsburgh, PA
- Nashville, TN
- Dallas, TX
BREADTH AND DEPTH OF CAPITAL SOLUTIONS

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<th>Conventional Multifamily Housing</th>
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<th>Seniors Housing</th>
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MIDLOAN LOAN SERVICES: A PREMIER COMMERCIAL LOAN SERVICER AND ASSET MANAGER

• Highest rankings as a U.S. primary and master servicer from Standard & Poor’s, Morningstar and Fitch, and highest rankings as a U.S. special servicer from Standard & Poor’s and Morningstar

• Servicing Portfolio: $562.1 billion outstanding principal balances

• Special Servicing Portfolio: $196.7 billion

• Leading-edge Enterprise® Loan Management Technology System

A RECOGNIZED INDUSTRY LEADER, PART OF THE PNC FINANCIAL SERVICES GROUP, INC.

• #2 apartment syndicator in the country (National Multifamily Housing Council, 2018, Top 10 Syndicators for Affordable Housing)

• #3 in the number of syndicated deals in the U.S. primary real estate loan market (Loan Pricing Corporation, second quarter ended June 30, 2018)

• More than $10.2 billion of institutional tax credit and affordable housing preservation equity under management for active investments

• Largest U.S. third-party commercial loan servicer with $516.9 billion in total loans serviced

• Second largest U.S. Commercial Mortgage-Backed Securities (CMBS) primary and master servicer with a $167.7 billion portfolio

• Largest U.S. named special servicer

• Largest primary and master servicer of Fannie Mae, FHA and Ginnie Mae; second largest primary and master servicer of Freddie Mac

• One of the largest banks in the United States based on deposits and branches, with $381 billion in assets

1 As of 12/31/17
2 As of 6/30/18
3 LIHTC-related
4 Commercial real estate industry rankings, 2017
5 Equity under management is the total of equity committed for multi-investor funds and capital contributed for proprietary and PNC direct investments. Equity under management for active syndicated funds is in excess of $4.7 billion.
6 MBA 2017 year-end commercial/multifamily mortgage servicer rankings report (Derived by excluding Total Loans Held in Own Portfolio.)
7 MBA 2017 year-end commercial/multifamily mortgage servicer rankings report
8 PNC Corporate Profile, 6/30/18

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