ABOUT PNC REAL ESTATE

PNC Real Estate is a leading provider of banking, financing and servicing solutions for commercial real estate clients across the country. Our comprehensive array of capabilities includes acquisition, construction and permanent financing for public and private developers and investors, agency financing for multifamily and seniors housing properties, and debt and equity capital for the affordable housing industry. And, through Midland Loan Services, we provide third-party loan servicing, asset management and technology solutions.

OWNERS, DEVELOPERS AND OPERATORS IMPROVE WORKING CAPITAL PERFORMANCE

From comprehensive, real-time financial information to management of escrow accounts and tenant payments, your working capital needs are unique. PNC’s dedicated real estate treasury management professionals recommend solutions that create cost savings, operating efficiencies and access to better information. We deliver measurable improvement in working capital performance by optimizing collections, disbursements, liquidity management, reporting and control.

THE INFORMATION YOU NEED TO PLAN AND GROW

FASTER COLLECTIONS
MORE EFFICIENT DISBURSEMENTS
IMPROVED LIQUIDITY

We continuously buy large portfolios of real estate and sell real estate. Timing has to be precise and accurate because there is no margin for error. Through PINACLE®, I can access the right information to make the right decisions in order to keep the cost of borrowing down and maximize return on idle cash.

Senior Accountant, $6 billion real estate investment trust
THE TOOLS YOU NEED TO DRIVE EFFICIENCY

PNC’s dedicated Real Estate Treasury Management group is recognized for developing industry-leading solutions, fielding experienced personnel and earning high quality ratings. By strategically analyzing the way you conduct business, we can help you create efficiencies, manage working capital and mitigate risk. Our solutions will also improve the engagement and satisfaction of your finance and accounting employees.

PNC’s treasury management solutions take into account the needs and behaviors of your tenants and other payers, whether they are consumers, students, small businesses, large corporations or government entities.

We also analyze the requirements of your payees, including your employees and vendors. This analysis results in solutions that are specific to your business.

GET A FAST RESPONSE FROM A CLIENT-CENTERED TEAM

When you work with PNC, you are assigned a Treasury Management Officer and a Treasury Management Client Care contact who have the technology and internal resources to ensure that you receive accurate and timely responses to requests from simple to complex.

IMPROVE CASH FLOW WITH FASTER, EASIER COLLECTIONS

Get funds availability two to three days faster than conventional paper processing. Reduce paper retention costs and postage and eliminate manual mail sorting and branch visits. View images of documents and checks online within minutes of processing.

Capture images of checks received and deposit them electronically from any location. You reduce branch visits and benefit from a later cut-off time for same-day ledger credit.

Gain an additional day in your accounting period.

Eliminate the need to mail items to your lockbox.

Maintain a more comprehensive image archive.

Allow tenants and other payers to settle online using existing online banking credentials to authenticate, initiate and pay.

Automatically collect recurring and one-time payments from your tenants. And reduce costs associated with check processing.

DISBURSE FUNDS MORE EFFICIENTLY

Reduce disbursement risk and tighten control over payments. Improve management of spending. Incorporate commercial cards within your existing processes. Optimize and simplify payment origination. Streamline invoice processing.

Eliminate or reduce multiple payment systems by automating your disbursement payment function with a single transmission of consolidated payment files – check, card, ACH, and wire transfer.

Minimize idle balances and tighten account management. Improve daily cash forecasting and get early, same-day notification of check clearing totals.

Strengthen your own internal security measures to protect against unauthorized checks being paid.

Monitor outstanding checks to reduce fraud losses and disbursement risk.

Optimize all aspects of the procure-to-pay process with Commercial Card services, including employee purchasing cards and travel cards, vendor, ghost and A/P cards.

Optimize real-time, immediately available funds transfer for larger, time critical domestic and international payments by leveraging wire transactions.

Significantly reduce invoice processing costs. Centralized invoice receipt and processing through your bank can give you the benefits of accounts payable automation without the drawbacks of owning your own system.

MAXIMIZE LIQUIDITY

PNC’s liquidity management tools can help you maximize the efficiency and velocity of short-term cash balances.

Get competitive rates on a variety of daily and short-term investment opportunities with money market demand accounts, certificates of deposit and Sweep accounts.

Reduce the administrative burden of managing your clients’ escrow balances. Online sub-accounting management capabilities, comprehensive reporting, competitive interest on deposits and comprehensive operational service are all available through our escrow services.

I’ve been part of PNC’s PINACLE® User Group for five years, and I’ve watched the PINACLE information and reporting services improve by leaps and bounds. PNC is receptive to our ideas: My input truly makes a difference, and that demonstrates to me that PNC listens to their customers.

Vice President, Treasury, $6 billion real estate investment trust

When we have questions or concerns, our PNC Relationship Manager gets back with us immediately. He addresses them. He’s made the transition very smooth.

Director of Accounting, Florida retirement community
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