With roots in commercial banking that date back to the 1800s, PNC has grown to be one of the leading financial services organizations in the country. PNC Bank is one of the largest diversified financial services institutions in the United States and offers a wide range of services for all of our customers, from individuals and small businesses to corporations and government entities.

Inside PNC Institutional Asset Management®, we focus on the investing needs of our institutional clients. Through a well-defined and disciplined process, we help guide corporations, governments, nonprofits, and other institutional investors to investment solutions that can help optimize investing and retirement:

- **PNC Institutional Advisory Solutions®** serves as investment manager and trustee for organizations with at least $1 million in assets. PNC Institutional Advisory Solutions currently oversees $24.5 billion\(^2\) in discretionary assets under management and $73.1 billion\(^2\) in non-discretionary assets.

- **PNC Capital Advisors** serves as investment manager dedicated to single mandate solutions for organizations that work with a consultant and have an overall pool of assets of $15 million or more. PNC Capital Advisors currently oversees $53.9 billion\(^2\) in assets under management.

- **PNC Funds** offers access to an array of mutual funds with $16.5 billion\(^2\) in assets (advised by PNC Capital Advisors) for retirement plan lineups that may help the organization and its employees realize their goals.

- **PNC Retirement Solutions®** provides defined contribution plan solutions and administers $16.9 billion\(^2\) in assets.
Growing Scrutiny Over Investment Selection and Monitoring

Organizations that sponsor retirement plans are required to select and maintain investment choices that are in the best interests of plan participants. In today’s environment, how can plan sponsors reduce their plan risks and effectively manage their fiduciary responsibilities?

Defined contribution plan sponsors can look to PNC Retirement Solutions for support in managing this critical responsibility. Our Fiduciary Investment Services can help you select and monitor your retirement plan’s investment lineup with confidence.

THE INVESTMENT LINEUP: REMEMBERING THE FUNDAMENTALS

Plan sponsors are required to carry out a range of responsibilities when managing an ERISA plan’s investment lineup, including:

- Providing employees with a broad range of investment options
- Selecting, monitoring, removing, and replacing investment options, as appropriate
- Providing investment options and related services that are suitable for the particular needs and abilities of the employees covered under the plan

Plan sponsors are also responsible for making sure that only reasonable fees are paid from plan assets. Plan expenses must be reasonable in relation to the quality of service provided.

FIDUCIARY INVESTMENT SERVICES FOR YOUR DEFINED CONTRIBUTION PLAN

PNC Retirement Solutions can help you fulfill your fiduciary responsibilities with respect to the selection and monitoring of your plan’s lineup. You can choose either our non-discretionary 3(21) Investment Advisory Service or our discretionary 3(38) Investment Management Service. Both services offer comprehensive screening and rigorous monitoring of the available investment fund options to help maintain your investment lineup’s focus, quality, and performance.

BENEFITS OF OUR FIDUCIARY INVESTMENT SERVICES

| Fiduciary protection with flexible solutions | Prompt and consultative reporting and insights | Backed by years of investment experience |

1 The Employee Retirement Income Securities Act of 1974, as amended (“ERISA”)
PNC Bank Offers Two Types of Fiduciary Investment Services

**3(21) INVESTMENT ADVISORY SERVICE**
If you want to maintain discretion over your plan’s investment lineup, but you are seeking support with investment selection and monitoring decisions, then consider our non-discretionary 3(21) Investment Advisory Service.

*How the 3(21) Investment Advisory Service Works*
Through our rigorous quantitative and qualitative screening process, PNC Bank, National Association (“PNC Bank”) develops two approved lists of investment options for you to consider for your plan’s investment lineup:

- **Covered List**  Broad list of fiduciary-approved investment options (600+ funds); and
- **Select List**  Refined list of the top funds in each asset category (100–200 funds).

**3(38) INVESTMENT MANAGEMENT SERVICE**
If you are seeking to transfer discretion over your plan’s investment lineup, then consider our discretionary 3(38) Investment Management Service. With this service, PNC Bank will select and monitor the investment options for your plan.

*How the 3(38) Investment Management Service Works*
PNC Bank will assume responsibility for selecting, monitoring, and, if necessary, removing and replacing your plan’s investment options.

You may opt for one of three types of investment lineups based on your plan’s demographic profile. The options vary by number of asset classes and investor risk tolerance.

- **Foundation Lineup** is focused on index funds and Target Date funds, and it is designed to deliver full market exposure at a relatively low cost. It is an excellent alternative for plan sponsors that want to offer participants a solid array of investments without the complexity of too many options. This lineup is best suited for (a) participants with limited investment knowledge or experience with self-directing their investments, and/or (b) those plans where keeping investment costs low is a top priority.

- **Intermediate Lineup** includes both active and passive funds while still providing index and Target Date funds. It offers exposure to several additional sub-asset class managers. This model may appeal to plan sponsors that want to offer participants the ability to invest in all of the conventional sub-asset classes. This lineup is appropriate for participants that have an average level of investment knowledge and a working understanding of potential risks associated with specific asset classes.

- **Broad Lineup** includes everything offered in the intermediate lineup along with exposure to additional sub-asset classes. This lineup would be best suited for participants with sophisticated investment knowledge, an understanding of more specialized and alternative asset categories, and the risks associated with them.
Comprehensive Design and Investment Oversight Process

Our process was built to save you time and protect your organization with a well-documented and thorough selection and monitoring process. Our experienced team of investment professionals uses a proven approach of quantitative and qualitative due diligence to select and monitor investment options. All funds included on our Covered List have passed fiduciary screening as appropriate for inclusion in a retirement plan lineup, while our Foundation, Intermediate, and Broad lineups for our 3(38) Investment Management Service include our highest conviction strategies.

MULTI-PHASED SCREENING PROCESS

Uncompromising Plan Management
Your investment lineup is subjected to rigorous review and oversight.

<table>
<thead>
<tr>
<th>Fund Company Due Diligence Performed</th>
<th>Initial Quantitative Screening</th>
<th>In-Depth Quantitative and Qualitative Screening</th>
<th>Covered and Select List Development</th>
<th>3(38) Fund Lineups Developed</th>
<th>Ongoing Monitoring</th>
</tr>
</thead>
</table>

RIGOROUS ONGOING MONITORING AND DOCUMENTATION

Our service will provide you with prompt, insightful, quarterly reporting, including:
- Plan reports
- Fact sheets
- Removal notices

Fund performance and fiduciary monitoring results will appear in one consolidated report. A sample Investment Policy Statement (IPS) template is also available.

OUR FIDUCIARY INVESTMENT SERVICES ARE AVAILABLE IN TWO WAYS:

> Bundled with Vested Interest®
Our non-discretionary 3(21) Investment Advisory Service is automatically included when you select Vested Interest as your defined contribution plan provider for bundled services, including directed trustee/custodian, recordkeeping, education, and investment services. You may select our discretionary 3(38) Investment Management Service for an additional fee.

> Unbundled
Our 3(21) Investment Advisory Service and 3(38) Investment Management Service are also available on a stand-alone basis for defined contribution plan sponsors that do not wish to change their current plan recordkeeper at this time.

Fiduciary Indemnification

Plan sponsors that use our Fiduciary Investment Services can expect protection from liability arising from third-party claims asserting a failure to exercise the appropriate standard of care under the ERISA with respect to the selection and monitoring of the plan’s investment lineup. This protection is available when that lineup is built using the approved investment options offered through our Fiduciary Investment Services.
The PNC Financial Services Group, Inc. (“PNC”) uses the marketing name PNC Institutional Asset Management® for the various discretionary and non-discretionary institutional investment activities conducted by PNC Bank, National Association (“PNC Bank”), which is a Member FDIC, and investment management activities conducted by PNC Capital Advisors, LLC, a registered investment adviser (“PNC Capital Advisors”). PNC Bank uses the marketing names PNC Retirement Solutions® and Vested Interest® to provide defined contribution plan services, and PNC Institutional Advisory Solutions® to provide discretionary investment management, trustee, and other related services. Standalone custody, escrow, and directed trustee services; FDIC-insured banking products and services; and lending of funds are also provided through PNC Bank. PNC does not provide legal, tax, or accounting advice unless, with respect to tax advice, PNC Bank has entered into a written tax services agreement. PNC does not provide services in any jurisdiction in which it is not authorized to conduct business. PNC Bank is not registered as a municipal advisor under the Dodd-Frank Wall Street Reform and Consumer Protection Act (“Act”). Investment management and related products and services provided to a “municipal entity” or “obligated person” regarding “proceeds of municipal securities” (as such terms are defined in the Act) will be provided by PNC Capital Advisors.

“Vested Interest,” “PNC Institutional Asset Management,” “PNC Retirement Solutions,” and “PNC Institutional Advisory Solutions” are registered service marks of The PNC Financial Services Group, Inc.


PNC Capital Advisors, LLC serves as investment adviser and co-administrator to PNC Funds and receives fees for its services. PNC Capital Advisors, LLC serves as investment adviser and co-administrator to PNC Funds and receives fees for its services.

This does not constitute an offer to sell or the solicitation of an offer to buy nor shall there be any sale of shares of the PNC Funds in any jurisdiction in which such offer, solicitation, or sale would be unlawful.

©2018 The PNC Financial Services Group, Inc. All rights reserved. PNC Bank, National Association. Member FDIC