GET TO KNOW PNC HEALTHCARE

DEDICATED FINANCIAL SERVICES FOR HEALTHCARE PROVIDERS AND PAYERS

PNC Healthcare offers fully integrated solutions and strategic services to help providers and payers maximize working capital, streamline processes, mitigate risk and access capital.

$22+ Billion in capital committed to the healthcare industry
350+ dedicated Healthcare employees with direct experience
Over 70% of top 100 payers and providers are active clients

TREASURY, REVENUE CYCLE AND LIQUIDITY

Maximize Working Capital, Improve Revenue Cycle and Reduce Costs
Transaction processing and liquidity management expertise to streamline collections and payments and improve efficiencies. Services include multichannel collections and payment tools, fraud protection, information reporting, and repayment services.

- Phoenix Hecht Quality Index A+ recognition in 5 categories, including Customer Service (2019)
- Awarded Novaplus Supplier of the Year by Vizient, Inc. (2019)
- Named to Forbes' annual "Blockchain 50" list (2019)
- Greenwich Awards for Cash Management (2018):
  - Excellence Award for Ease of Doing Business
  - Leader Award for Quality
- Top 4 Treasury Management Bank, Ernst & Young (2017)
- Full-service clearinghouse capabilities — owned and operated by PNC

INSTITUTIONAL ASSET MANAGEMENT™

Address Complex Portfolio and Fiduciary Challenges
Consultative solutions to address complex portfolio and fiduciary challenges across asset management, custody and outsourced solutions. Asset pools include operating and investment funds, defined benefits plans, defined contribution plans, insurance pools, foundations, and endowments.

- Pension & Investments Outsourcing Managers Survey’s Top 10 OCIO Manager (2019)
- Over $4+ billion managed for healthcare entities (2019)
- A toolbox of approaches, including dynamic portfolio analysis, pension/ALM capabilities, custom cash management and fiduciary investment services

ADVISORY SERVICES

Discover and Execute the Right Strategic Options
Advice and consulting solutions that go beyond traditional financing.

- Equity Markets Services: Advisory and transaction management services through Solebury Capital
- Corporate Communications: Investor relations and corporate communications consulting through Solebury Trout
- Strategic Business Transactions: M&A advisory services through Harris Williams

EMPLOYEE AND PHYSICIAN SOLUTIONS

Boost Individual Financial Health and Wellness
Health savings accounts, workplace banking and wealth management solutions for health systems, physicians and ambulatory care, insurers, and provider-related entities.

pnc.com/healthcare
For more than 160 years, The PNC Financial Services Group, Inc. (PNC) has navigated a steady course while growing in size, sophistication and service. Today, PNC is one of the largest, most highly regarded and well-capitalized financial services companies in the country.

PNC KEY HIGHLIGHTS

- **Net Income**: $5.3 Billion
- **Assets**: $382 Billion
- **Assets Under Management and Administration**: $272 Billion
- **Deposits**: $268 Billion
- **Shareholder Equity**: $48 Billion

Financial information as of 12/31/2018

PNC CREDIT RANKINGS

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<th>Moody’s</th>
<th>Standard &amp; Poor’s</th>
<th>Fitch</th>
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<tr>
<td>The PNC Financial Services Group, Inc.</td>
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<tr>
<td>Senior Debt</td>
<td>A3</td>
<td>A-</td>
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<tr>
<td>Subordinated Debt</td>
<td>A3</td>
<td>BBB+</td>
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<td>Preferred Stock</td>
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<td>PNC Bank, N.A.</td>
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<td>Subordinated Debt</td>
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<td>Long-Term Deposits</td>
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<td>Short-Term Deposits</td>
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<td>F1+</td>
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Financial information as of 12/31/2018

PNC FOOTTPRINT

- Asset Management and Corporate & Institutional Banking
- Asset Management, Corporate & Institutional Banking and Retail Banking

PNC AWARDS AND RECOGNITION

- Financial Services Gender-Equality Index (BFGEI), Bloomberg (2019)
- Achiever’s 50 Most Engaged Workplaces™ in North America (2018)
- Outstanding Community Reinvestment Act Rating (2019)

Top 50 Employers
*CAREERS and the disABLED* Magazine (2019)

100 Most Sustainable Companies
*Barron’s* (2018)

READY TO HELP

To learn more about how PNC Healthcare can deliver ideas, insight and solutions to help you move your business forward, contact your Relationship Manager or visit [pnc.com/healthcare](http://pnc.com/healthcare).

1 Notional value of interest rate derivatives including but not limited to customer hedging activities; Source: S&P Global Market Platform 03/31/19
2 Source: http://phx.corporate-ir.net/phoenix.zhtml?c=107246&p=irol-credit_pf

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