



RIVERARCH EQUITY PARTNERS

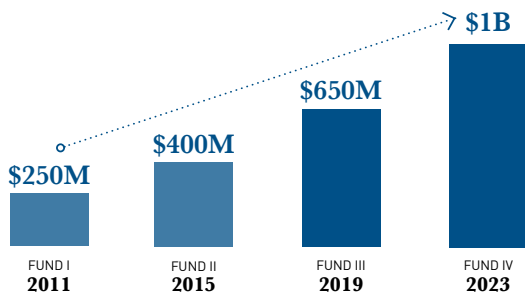
Your Culture. Our Support.
A Shared Vision.

Company Background

Riverarch is a middle market private equity firm that invests in privately held companies. The firm seeks high-quality businesses where it can invest \$40 million to \$100 million of equity capital to support recapitalizations, leveraged buyouts, corporate divestitures and growth financings. Riverarch is a private equity affiliate of The PNC Financial Services Group, Inc., and is currently investing from Riverarch IV, a \$1 billion private equity partnership.

Riverarch Performance Highlights

\$1.7B invested	40 platform acquisitions	130+ add-on acquisitions
3.5x MOIC	\$325M+ in management incentive proceeds	\$5.0B+ of total acquisitions



Investment Profile

Investment Parameters

- EBITDA: \$5M–\$30M
- No minimums for add-on acquisitions

Transaction Types

- Leveraged and management buyouts
- Recapitalizations (majority and minority)
- Corporate divestitures
- Growth capital investments

Investment Criteria

- Meaningful, competitive position in a well-defined market
- Clear customer value proposition
- Realizable growth opportunities and potential for value creation
- Strong financial performance evidencing attractive market position

Competitive Differentiators

- History of supporting accelerated growth and value creation at our portfolio companies
- Partnership-focused approach, centered on empowering management to run their business
- Strong investment track record, with attractive outcomes for management

Select Investments by Sector

Value-Added Distribution



Food & Beverage



Business & Consumer Services



Specialized Manufacturing



Current Portfolio



APA Industries designs, sources and distributes a wide range of more than 8,000 automotive parts to a diverse base of warehouse distributor, retail and e-commerce customers. Seeking automotive aftermarket suppliers.



Ascend Bakery Brands is the parent company of three premium wholesale bakery brands — Backerhaus Veit, Costanzo's, and Prop & Peller. Ascend provides highest-quality sandwich breads, buns, rolls, and Bavarian pretzels to retail and foodservice customers across the United States and Canada.



CEFA Early Learning is a franchisor of early childhood learning centers. Seeking acquisitions of quality-driven youth education and enrichment providers.



Clayton Kendall is a leading manager of corporate identity, branded merchandise and marketing material programs for franchised and multi-unit corporate customers. Seeking acquisitions focused on serving franchisor-led and multi-unit business models, including tech-enabled businesses and marketing service providers.

FORSITE



Forsite is a geospatial intelligence company operating across Canada and the United States. Forsite combines aerial sensing, LiDAR, field data collection and advanced analytics to help organizations manage risk, improve decision-making and protect critical infrastructure and natural environments.



Fortress Pest Brands provides residential and commercial pest prevention and control services. Seeking add-on acquisitions of pest, termite, and mosquito control companies operating in the Mid-Atlantic and Southeastern U.S.

FDP GROUP

Fresh Direct Produce is a Canadian route-based distributor of fresh produce with a differentiating emphasis on Asian products, primarily serving grocery stores. Seeking acquisitions of produce distributors in Canada and the Western U.S. focused on serving the retail and foodservice channels.



Grupo Chilero is a leading manufacturer and distributor of branded seasonings, spices, marinades, chiles and other flavor solutions to the Hispanic grocery and foodservice market. Seeking acquisitions in spices, seasonings, and marinades, as well as broadly across ethnic grocery and foodservice products.



Hill Country Dairies is a value-added distributor of dairy products to the foodservice market. Seeking acquisitions of niche foodservice distributors and category managers that provide foodservice customers with specialty products.



MTA is a leading provider of equipment, testing, inspection, maintenance and certification services to the medical gas and controlled environment industries. Seeking complementary providers of equipment, testing, inspection, maintenance, certification and calibration services to technically demanding markets



Messenger is a leading provider of memorialization products, tech-enabled insurance assignment services and technology solutions to the funeral industry, serving more than 10,000 customers nationally. Seeking distributors of products and service providers to the funeral industry.



Metal Supermarkets is a leading global franchisor of small-quantity metals and value-add services with over 130 stores across the United States, Canada and United Kingdom. The company offers services such as cut-to-size and quick turnaround times.



The Perfect Purée of Napa Valley is a provider of premium branded frozen fruit purées, concentrates, zests and blends to the foodservice and food & beverage manufacturing markets. Seeking acquisitions in the frozen and aseptic purée markets, as well as broadly across the fruit ingredients market.



Safco Dental Supply (Safco) is a leading national distributor of consumable dental supplies. Safco has a comprehensive product offering with more than 20,000 SKUs through its industry-leading e-commerce website and product catalogue.



Sequent Foodservice Solutions is a leading wholesale distributor of commercial foodservice equipment and genuine OEM parts into diverse markets, including foodservice equipment dealers, service organizations, buying groups and national chain accounts.



TCP Analytical is an integrated manufacturer and distributor of consumable products to the life sciences and general industrial markets. Seeking acquisitions of distributors and manufacturers of lab chemicals and consumables, with an emphasis on life sciences.



Walex Products Company is a manufacturer of waste treatment, sanitation, and cleaning chemicals for portable sanitation operators. Seeking acquisitions of providers of cleaning, sanitation, and deodorization products and chemicals.

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