Hawthorn Melcher named Top Advisor

Hawthorn's Managing Director Named to Top 100 Wealth Advisors List

Thomas P. Melcher, managing director and chief investment officer of Hawthorn, has been named one of the *Top 100 Wealth Advisors by Worth Magazine*.

Melcher has national responsibility for Hawthorn, overseeing both the investment process and all facets of client acquisition and servicing. In addition, he personally manages nearly \$2 billion for ultra-high net-worth individuals and families and is a member of the PNC Wealth Management Investment Policy Committee, The Investment Advisor Research Committee and the Risk Management, Investment and Fiduciary Committee.

Worth editors reviewed hundreds of nominations for the Top 100 list and vetted them through a detailed process that included an online questionnaire to determine their background and their approaches to working with clients. Work history, educational and professional credentials, client retention success, rigorous background checks, and the ability to communicate honestly and frankly with clients also were critical factors in the final selection by Worth.

Hawthorn (www.hawthorn.pnc.com), a member of The PNC Financial Services Group, Inc. (NYSE: PNC), provides sophisticated wealth management solutions to ultra affluent clients with investable assets of at least \$20 million. Offerings include investment consulting, due diligence, fiduciary services and custom reporting. With offices in Philadelphia, Pittsburgh and Wilmington, DE, the firm manages \$10 billion for nearly 200 families* and individuals throughout the U.S.

*As of April 2006.

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